

RHMCBA Applauds Council Vote: GTA Centre Will Bring Business Opportunities

贊成建萬錦體育館冀帶來商機



▲ The future GTA Centre.
計劃中可容納20,000人的萬錦市大型體育館的外貌。

RHMCBA hailed Markham City Council's January vote of 7-6 against a motion to rescind the financial framework for the proposed GTA Sports, Entertainment and Cultural Centre. As a business association, RHMCBA supports the project as it believes that the new Centre will generate new business opportunities.

According to the announced financial plan, Markham will borrow the \$325-million needed for the Arena, with private sector partners covering half of the total costs. The City would then pay

back its \$162.5-million share through a levy on developers' new housing projects, parking revenues, and surcharges on event tickets.

Residents support but worry

Markham's residents on the whole support the building of the new Arena, to be located at the corner of Highway 407 and Kennedy Road. However, some of them are of the opinion that it should be a privately-funded venture and are openly against the idea that the Municipal Government will assume half of the costs. They

worry that should the real estate market hit a slump in the future and/or the sales of event tickets fail to generate the expected levels of income, the Municipal Government could easily turn to property owners as an alternate source of extra revenue by increasing the property tax.

Gin Siow, National Chair of the Chinese Canadian Conservative Association supports the entrepreneurial spirit but opposes to the financial framework in partnership with GTA Centre Limited Partnership. "City of Markham

⌂ Cont'd P.6



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Message from the President 會長的話

Kenny Wan
President, RHMCA

溫建業

烈治文山市及
萬錦市華商會會長



Celebrating the 20th Anniversary of RHMCA

Dear members,

I am pleased to greet you for 2013. This is also a special year for RHMCA as it marks our 20th anniversary.

When RHMCA was formed in 1993, both Richmond Hill and Markham were only small towns. I remembered that as a young family, we moved to Markham in 1990, in a community just north of Steeles Avenue. I was working in a downtown mainstream corporation. Never did I realize that Markham would become my permanent home, and also where my own business would be located. Not to mention the Chinese Business Association, as my life was restricted to answering calls from my boss and attending meetings in the corporate world.

That is beauty of Canada; with the influx of people with so much talent and capital from around the world, Markham, as well as Richmond Hill, has grown into a vibrant and energetic city. RHMCA has played a pivotal role in bridging our members with all levels of government, providing a forum for members in exchanging ideas and business opportunities.

My life has now been enriched with meeting all kinds of people and businesses, as well as participating in advancing the future of our communities. This exciting and flourishing way of life is open for all members; by joining our networking activities, attending social events, and being involved in the China Trade Mission.

'Guanxi' is not only important in China, but in all business world where success is built on relationships. It is not what you know, but who you know that matters. RHMCA, which started 20 years ago, is the place where your success begins!

We will hold our biennial inauguration gala on September 28, 2013. I really hope you can reserve this day to celebrate with us. Cheers, RHMCA!

Yours sincerely,

Kenny Wan
President

恭賀烈市萬市華商會成立二十周年

親愛的會員：

很高興在今年首份的會員通訊向大家問好。今年對烈治文山市及萬錦市華商會來說，是非常特別的一年。它標誌著華商會邁向20周年。

烈市萬市華商會於1993成立。當時烈治文山和萬錦都只是人口不多的市鎮。記得我與家人於1990年搬到萬錦時，萬錦才不過是士刁士大道以北的一個社區。當時我任職於市中心一家主流公司，沒想過萬錦會成為我的永久居所，其後更是我自創公司的所在地。當時我的生活就局限於接聽上司的電話和在企業世界裡開會工作，腦海裡不曾出現過華商會這幾個字。

這就是加拿大美麗之處。隨著人才和資金從世界各地湧入，萬錦市和烈治文山已經發展成為充滿朝氣和活力的城市。20年來，烈市萬市華商會在聯繫會員與各級政府之間，扮演著一個關鍵的角色。它提供了一個平台，讓會員分享經驗，交流心得和拓展商機。

現在我的生活相當充實。我經常接觸不同類型的人和業務，以及參與推動社區進步的活動。如您也加入烈市萬市華商會，參加我們的人際網絡活動、社會活動，以及中國商貿之旅，您也可以過這種令人興奮和豐盛的生活方式。

「關係」不單在中國重要，在所有商業世界裡也同樣重要。成功就是建基在關係上。重要的不是您學識些甚麼，而是您認識甚麼人。已成立了20年的烈市萬市華商會，就是您成功的開始。

今年9月28日，商會將舉行新任會長雙年就職晚宴。我衷心希望您預留這一天，與我們一起慶祝。

華商會加油！

會長
溫建業

The BRIDGE

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Bayview Hill 2013 YEAR-TO-DATE (YTD)*** Market Update*

Type 類型	#SOLD 出售數量	#SOLD 出售數量	Low Price 低價	High Price 高價	Average Price 成交均價	Average Price 成交均價
	2012 YTD**	2013 YTD***	2013 YTD***	2013 YTD***	2012 YTD**	2013 YTD***
D detached 2 Storey						
Double-Car	14	17	\$1,030,000	\$1,600,000	\$1,342,195	\$1,285,906
Triple-Car and more	10	6	\$1,250,000	\$2,920,000	\$1,630,384	\$1,750,197
Total Year-to-Date (YTD)*	24	23	\$1,030,000	\$1,720,000	\$1,467,572	\$1,407,025



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HARD WORK & A POSITIVE ATTITUDE

伍用智：勤奮 + 積極態度 = 成功

Andy Wu is one of the youngest directors of RHMBCA. Having graduated in 2008 from the University of Waterloo with a major in psychology and minor in sociology, Andy's original plan was to become a psychologist. However, the flourishing digital media marketing industry made him change his plans while he was still in university. Although he knew very little about digital media marketing, he joined the industry and is now the head of the Business Development and Sales Department at Numero Uno Web Solutions.

Andy began his career at Yellow Media Limited as a Media Solutions Consultant. His job was to consult with small to medium sized businesses and develop their digital advertising campaigns for them. Since he had no background in marketing and business, he had to learn while on the job.

Learn from successful people

Hard work was his key to success. "Working long hours was common, I had to do a lot of extra work and spend more time doing research." Learning from the experiences of others was another way that helped him. "I kept searching for success stories in the industry and learned from them."

Andy had no work experience prior to taking this job and had no client relations experience either. He encountered a lot of setbacks and took it as part of the learning process. "Tomorrow is a new day." He told himself. "Don't let the past affect what you are going to do the next day and always keep a positive outlook."

There were 60 people in his department doing the same job, but within three to four months, he was listed as one of the top 10 performers in the entire department. Just a year and a half after working for this company, he was headhunted by Transcontinental Media's new online division, Weblocal, as a senior manager leading the sales team. He was only 24 years old at the time.

Teammates were more experienced

"I owe a big part of my career to the National Director of Sales, Antonio da Luz, who took a chance with hiring me as I was very young at the time, and he had to fight for me to get the position of Senior Manager." Most of the members of his team were older than him, with the oldest being 40 years old, and some already had 15 years' experience over him. There were high expectation and pressure even before he started the position.

"I used that as my motivation and vowed to exceed people's expectations." He had never been in charge of his colleagues before, and there he was leading and mentoring a team of 12 people. Accompanying this new job was hard



work and long hours, as he had to make sure that his teammates were on track. By leading with the philosophy of "practicing what I preach", this resulted in Andy's team becoming the number 1 team in the entire company.

Influences in Andy's life

"My dad is the person who influenced me the most in my life. He used to push me a lot when I was in high school; now he supports me with encouragement. He was the Director of Purchasing at Frito Lay Canada, and is very experienced in doing business. Whenever I come across a difficult situation, I turn to him first for advice."

Andy also looks to his older brother, Richard for career advice, as he was the first to introduce him to the world of digital media advertising. He also lists his mother, Cindy and girlfriend, Jessica as part of his strong support system.

Andy is now the Business Development Manager for Numero Uno Web Solutions, a division of Lombardi Publishing, with the goal of becoming the Director of Business Development before the age of 30.

伍用智是烈治文山市萬錦市華商會最年輕的兩名會董之一。於滑鐵盧大學主修心理學的他，原計劃當心理學家，然而就學時期正值互聯網營銷行業興旺，加上他的哥哥從事這行業，並慫恿他加入，於是他打消了當心理學家的念頭，在2008年畢業後加入Yellow Media Limited推銷網上廣告。憑著努力及積極的態度，一年半後被獵頭公司看中，羅致他到大公司當高級銷售經理。

很多中小型企業並沒有自己的網頁，伍用智在Yellow Media的主要工作，是協助它們在網上登廣告，從而推廣業務。由於沒有營銷方面的背景，所以要邊做邊學。「我經常加班做額外的工作和搜集資料。此外，我喜歡搜尋業內成功人士的故事，向他們學習。」

「明天又是新的一天」

伍用智做這份工前並沒有工作經驗，從未應付過客戶。擔任推廣工作，很多時會遭客戶拒絕。「沒有人喜歡被拒絕，但我告訴自己，『明天又是新的一天。』不要讓過去的不快影響翌日的工作，要經常保持積極的態度。」

公司裡有60人跟他做相同的工作，但在加入公司不到四個月，他的業績已排在頭10名。在工作了一年半後，他被獵頭公司看中，獲邀加入Transcontinental Media新開發的在線部門Weblocal，擔任高級經理，帶領銷售團隊。當時他只有24歲。

領導一支比他經驗豐富的隊伍

「我得感謝當時的全國銷售總監Antonio da Luz這麼信任我。當時我工作的日子尚淺，他竟然為我爭取高級經理的職位。」銷售團隊之中，大部分同事年紀都大過他，最大的有40歲，經驗比他豐富，要獲取同事的信任並不容易。壓力之大可想而知。

「我以壓力作為動力，誓要做得超出別人的期望。」他過去從未管理過下屬，此刻卻要領導一個12人的團隊。超時忘我地努力工作，身體力行，最終他帶領團隊成為全公司表現最佳的隊伍。

父親是指路明燈

每當遇到疑難，他首先會向父親求教。「父親是影響我一生的重要人物。讀書時他經常推動我，給我壓力，工作以後他就支持我、鼓勵我。他曾在著名的食品公司Frito Lay Canada擔任採購總監，經驗豐富，不時提點我。」

「父親常說，成功的首要條件是『要有正確的態度和職業道德。兩者結合，無論如何必會成功。』伍用智以此為座右銘。

伍用智目前是Lombardi Publishing旗下的Numero Uno Web Solutions的業務拓展經理。他希望在30歲前成為公司的業務總監。📍

↑Cont'd P.1

is giving up millions of revenue in development charges and taxes annually in exchange for a white elephant, a project of this caliber should be open for public tender especially if it is such a profitable investment base on many of the council's projection. Having lived in Markham for 23 years and a business owner, I certainly hope the city will consider to prioritize the needs of Markham residence... ”

Even though the Government has already specified that it would not increase property tax to raise fund to complete the project and the money needed will instead be collected through development fees, Mr. Siow predicted that the levy will eventually, through one way or the other, be passed onto the new home buyers.

Will bring business opportunities

RHMCBA President **Kenny Wan**, a resident of Markham for over 20 years, on the other hand, supports the idea that the Arena is a 50/50 public-private partnership. “This kind of social facility is of a non-profit nature and should be built and run by the Government. Now we have a private enterprise willing to assume half of the costs, which to me is already a great deal,” commented Mr. Wan.

Mr. Wan stated that RHMCBA supports this project because it will bring along new business opportunities. He expected that the area surrounding the Arena will be flourishing with the increasing demands for restaurants, hotels and shops. “With the increasing flow of traffic, more infrastructures will be built, which is good for the residents,” added Mr. Wan.

Will Sung, property investor and owner of Landstars 360, well known to be the mastermind behind the building of Chinese shopping malls along Highway 7 between Leslie and Bayview in the 1990's, also believes that the Centre should be led by the Government.

Government-led projects are essential

“Usually at the early stages of city development, projects of this size have to be initiated and incubated by the Government as no one in the private sector is willing to take the risk at the very beginning. After it is developed to a certain stage of maturity, it will attract enterprises to follow suit with their calculated risk. Only then should it be led by the private sector.” He pointed out that mega projects in Hong Kong such as the Disneyland, Mass Transit Railway, West Kowloon Cultural District and Kai Tak Cruise Terminal were all led/developed by the government.

As for the fear that the levy on developers would eventually be shifted to the consumers, Mr. Sung responded, “Consumers are smart. If they think that it is not worth their money, they will not buy and the developers will have to absorb the levy cost to make sales. Market price has its equilibrium.”



萬錦體育館冀帶來商機

極富爭議性的萬錦市GTA Centre體育館計劃，有市議員要求取消原來財務分擔安排的議案，於一月底在市議會以一票之差未獲得通過，使體育館計劃得以維持。烈治文山市及萬錦市華商會贊成萬錦市興建這個集運動、娛樂、文化和會議中心於一的體育館，並認為這項目會帶來很多商機。

根據市政府提供資料，體育館項目融資共3.25億，其中一半由私營企業支付，另外1.3億將從場館未來的盈利及發展項目中支付，剩下的3250萬則是向地產發商收取。

市民支持 疑慮未除

過往有不少報道指出，市民一般贊成興建這個計劃座落在407公路夾Kennedy，建築費總值3.25億元有二萬座位的大型體育館，但就認為這個應該是私人項目，全部建築費用應由私人發展商承擔，同時由私人企業經營和擁有。他們不贊成由市政府負責一半的費用，擔心若地產市道下滑，或體育館出租情況不理想，政府會把開支轉嫁給居民，令物業稅增加。

反對由市政府包辦這項大型設施的華人保守黨全國主席**蕭成振**認為，市政府是代表市民管理財政的，不是花納稅人的錢。這項龐大工程應該由私人企業進行，政府不應插手。

市長曾表示不會增加物業稅，而會向發展商徵收特別費。然而，蕭成振估計這些特別費最終還是會轉嫁到買家身上的。

他又說，過往的資料顯示，經營這些大型體育館是會虧本的。政府計劃利用場租和門券收益來支付建築及營運費，並預計每年會有130場演出，他認為這簡直是天方夜譚，是遠遠高估了體育館的潛力。他擔心若管理公司經營不善或虧本，會放手不管，留下爛攤子給市政府。

難得私人機構支持一半費用

在萬錦市居住了20多年的烈治文山市及萬錦市華商會會長**溫建業**則支持由私人財團支付一半建築費的做法，他說：「這類大型的社會設施屬於

不牟利性質，應該由政府負責，現在有私人企業願意付出一半建築費，已經很理想。」

他表示，華商會贊成這項工程，因為它會帶來很多商機。他估計隨著體育館的落成和啟用，人流增多，對酒店、食肆及其他商業活動的需求增加，會帶動該處附近的地區繁榮。此外，政府也會加強該處的基礎設施，以應付新增的需求，對萬錦市民也是好事。

大型建設應由政府主導

同是萬錦市居民的地產商**宋偉**也贊成這個體育館應由政府主導。他說，城市在開始發展的初期，大型主題項目應該由政府主導及帶動，當社區發展達到一定的水平時，財團就基於其本身的風險管理計算而湧來分一杯羹，屆時應該讓商界主導發展。

「很多大型的建設開始時都是由政府主導的，例如香港的迪士尼樂園、地下鐵路、西九龍文娛中心和啟德郵輪碼頭等，因為由政府帶動，可凝聚發展方向。」

至於擔心向發展商徵收的特別費會轉嫁到消費者身上的說法，宋偉說：「消費者是精明的，如果覺得不值就不買；若發展商訂價高而賣不出，最終也會割價求售。」他強調市場價格是有自我平衡的力量。**☞**



▲ The planned location of the GTA Centre. 計劃興建的大型體育館的位置。



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An enjoyable night at the CGTCBA Chinese New Year gala

大多市華商之夜人皆盡興

The 16th Annual Chinese New Year Gala hosted by the Confederation of Greater Toronto Chinese Business Association was held on February 16th with 740 people attending. It was a fantastic night and everyone had a great time.

大多市華商會於今年2月16日舉辦第16屆春節華商之夜，超過740人參加。多位政界、工商和社團領袖均有出席。晚宴有時裝和歌舞表演，還大跳江南舞，並有多項豐富獎品，各人皆盡興而歸。

▲ Board members of RHMBCA at the Gala. From left to right: **Ernest Cheung, Daisy Wai, Ben Leung, Lilly Wu, Joseph Wong, Andy Chan, Kit Wong, Catherin Miao, President Kenny Wan, Michelle Chu, Will Sung, Deputy President Annie Ho, David Ho, Vivian Leung and Gin Siow.**



▲ **Jason Kenney, Minister of Citizenship, Immigration & Multiculturalism, wishes everyone a happy and prosperous Year of the Snake.**

▼ **A guest is invited to perform with the lion dance.**



▲ **Chungsen Leung, Parliamentary Secretary for Multiculturalism, read a greeting letter from Prime Minister Stephen Harper, with MPs Lois Brown and Paul Calandra.**



▲ **Reza Moridi, Ontario Minister of Research and Innovation, read a greeting letter from Premier Kathleen Wynne, with MPPs Helena Jaczek and Soo Wong.**



▲ The emcees Jenny Hu and Kit Wong are marvellous.

▲ Guests are enjoying the Gangnam Style dance.



▲ The clothes at the fashion show were designed by Lady Tais. The show was also organized by her.



▲ Walton Capital Management Inc. was the presenting sponsor for the gala. Its Vice-President of Asia Division, Amy Liu (middle), represents the company to receive the appreciation plaque from the four presidents of CGTCBA.

COSTAS MENEGAKIS, MP

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Greeting Retailers at Chinese New Year

會董向商戶拜年 大派揮春

Board members of RHMBCBA visited the retailers at the Chinese shopping malls in Markham and Richmond Hill on the second day of the Chinese New Year with Chief York Regional Police, **Eric Jolliffe** and Richmond Hill Councillor **Castro Liu**, wishing them a prosperous Year of the Snake.

烈市文山市及萬錦市華商會與約克區警隊及烈市議員**廖立暉**在春節期間到區內的華人商場拜年，向商戶大派揮春，祝願他們生意興隆，財源廣進。🌀



VIPs attending Appreciation Dinner 2012

商會感謝宴多位貴賓蒞臨



RHMCBA hosted its annual appreciation dinner on December 16th, 2012. A number of VIPs attended. Front row, right to left: **Li Wang**, Consul of the Consulate-General of the People's Republic of China in Toronto; **Chungsen Leung**, Parliamentary Secretary for Multiculturalism and the Founding President of RHMCBA; **Gloria Lo**, Director of HKETO; President **Kenny Wan**, **Costas Menegakis**, MP; **Mr. Reza Moridi**, MPP; and Deputy President **Ms. Annie Ho** with directors.

烈治文山市及萬錦市華商會於去年底舉行答謝宴，感謝各級政府及社商界人士過去一年的支持，出席宴會的有多元文化國務秘書及商會創會會長**梁中心**、國會議員**馬國基**、旅遊文化及體育廳長**陳國治**、省議員**莫偉力**、香港駐多倫多經貿處處長**盧潔瑋**及中國駐加拿大商務副領事**王立**等。🌀



▲ **Michael Chan**, Minister of Tourism, Culture and Sport with **Gloria Lo**, Director of HKETO.

Develop Business Opportunities through Networking



▲ Mayor of Richmond Hill **David Barrow**, Deputy Mayor **Vito Spatafora** and members of the board of directors at the networking dinner in January celebrating the Chinese New Year.



◀ **Jane Gabb** of the PropertyGuys.com introduces herself to the attendees. Next to her is her husband **Andrew Gabb**.

▲ **David Dai** introduces his business. ▲ **Patrick McConkey** meets **Scott Au**.

RHMCBA supports the Inter-Collegiate Chinese Debate Competition

商會續支持大專中文辯論比賽



RHMCBA continued to support the Ontario Inter-Collegiate Chinese Debate Alliance as the title sponsor. This year, the finalists were the University of Toronto and Ryerson University, and the champion was the University of Toronto. The competition was held on March 17th.

In the picture, President Kenny Wan presents the trophy to the winners.

本會繼續支持安省大專中文辯論聯盟，是該組織2012-2013年度的主題贊助。今年該聯盟主辦的辯論決賽於已3月17日進行，冠軍由多倫多大學正紅隊奪得，而懷雅遜大學梓曜隊則獲亞軍。圖為本會會長溫建業頒獎給勝出的隊員。☺

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Constant Change and Improvement in ANNA BELLA

開源節流 靈活多變

- ANNA BELLA 經營之道



Since the opening of its first fashion store in 1996, Anna Bella has grown into a chain of 21 corporate stores, which are all located in major shopping malls in Ontario. The fact that it keeps growing is because its owner, **Lewis Ng**, practises the philosophy of "In prosperity think of adversity," and keeps changing.

From the start of the business, Anna Bella's target was to sell European style fashion to main stream women over the age of thirty, with the sizes from 6 to 18. "In the beginning, we used local sourcing. The price was good at the time, and there was not much competition; but the market situation is different now. The retail price is just the same as the wholesale price of almost twenty years ago," said Lewis, president of Yan Cheung Fashion Ltd. which holds Anna Bella. "With the increasing rent and wages, we have to broaden sources of income and reduce expenditure to survive."

Developing a private label

"Change is the only way to enhance the competitiveness, otherwise you will be eliminated," stressed Lewis. But how to change? "Be quick to change the fashion style; seek the market according to the needs of the consumers; change the image of the stores; and control the costs such as developing our own private label."

Keeping the cost low is very important. Anna Bella can get the same price as big chain retailers, as Lewis has a good relationship with manufacturers and wholesalers; and in addition, most of its designs are unique, which gives them the flexibility of pricing.

Selling point: Unique and Stylish

"Unique and stylish, with good fitting and reasonable price are the strengths of Anna Bella," claimed Lewis. "We change the style and colour of our products according to the trend, and have more than 300 new styles for our consumers in every season."

To ensure that the products are comfortable when being put on, Lewis requests that the clothes must be tried on by a model before placing the order. "The clothes may look good but not comfortable when tried on. You can find out its defects or the way to improve it when it is on a model."

Launch online shopping in May

This year Anna Bella will be opening four new locations in the major shopping centres in Ontario. They will have a new image, with more space and more details in design, so that customers will be more comfortable while shopping at Anna Bella. "With the upgrade of the image, they will give their customers a better shopping experience from Anna Bella," said Lewis.

In view of the trend of online shopping, Anna Bella is also going to launch this service in May. It has renovated its headquarter and made room for a studio to take pictures for its products. "We are now redesigning our webpage and soon you will see our new pictures." Constant change and improvement keeps Anna Bella moving forward.



「居安思危、創變求存」是Yan Cheung Fashion Ltd.總裁吳偉成的營商之道。從96年在賓頓市開設第一間Anna Bella時裝店，至今Anna Bella共有21家店舖，全部都座落在安省市內的大型購物商場。

打從創辦開始，Anna Bella已定下銷售中價位歐洲款式服裝的方針，並鎖定集中主流市場，針對30歲以上的成熟女性，衣服尺碼由6號至18號。「剛開始時在本地入貨，銷售價位好，比較簡單容易經營。但現在市場競爭大，美國大型連鎖店不斷加入本地市場，加上租金和工資上升，如要站得穩，必須明白到適者生存之道。」

創變得慢就會被淘汰

吳偉成強調，要不斷提升競爭力與與時並進，創變得慢就會被淘汰。如何變？「款式要轉得快，要迎合市場的需要；店舖形象也要視市場的趨勢而不斷創新和轉變，並要控制成本和提高毛利，例如加大直接進口屬於自己品牌的產品，這樣有助降低成本和擴大利潤的空間，以應付大型連鎖店的挑戰。」

由於與廠商及批發公司的關係良好，加上多年來公司建立的良好信譽，Anna Bella可取得相當有競爭力的入貨價；另一方面，由於大部分款式都是獨家設計的，訂價空間較大。「Anna Bella的口號是『獨特有型』，『貨優價好』。每年適應市場流行的款式和顏色而變動，產品講求顧客著得舒適和有型有款。」吳偉成說。

這位總裁對貨品的要求嚴格，在出訂單前，要求每件衣服都要讓模特兒試穿，看過沒有問題或可以怎樣改良才訂購。每季不斷為顧客提供大量新的款式。目前Anna Bella每季有超過300款服裝供消費者選購。

四新店今年投入服務

Anna Bella今年將有四家以新形象出現的店舖投入服務。「新店舖將會較新設計，並多加空間，務求顧客舒適。提升店舖形象，可給我們更大提高貨品檔次的空間。」

居安思危，眼看網上購物是市場的趨勢，Anna Bella也準備推出這項服務。總公司已加建攝影室，用來拍攝產品放在網上銷售，預計於五月投入服務。「網上營銷是宣傳和推廣產品的好工具。我們正重新設計網頁，讓顧客耳目一新。」

「兵無常勢和適者生存」，就是吳偉成的座右銘。☞

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Chinese New Year celebration with Premier 會長省長齊賀新春



◀ Premier **Kathleen Wynne** was sworn in on February 11th. On the same day, she joined the Chinese New Year celebration organized by two Chinese liberal party Members of Provincial Parliament. There she met RHMBCBA President **Kenny Wan** (front row on the left), past president and director **Ben Leung** (back row second from the right), and **Sherry Wan** (next to the Premier).
安省省長**韋恩**今年2月11日宣誓就職後，隨即出席由兩位自由黨華裔省議員舉辦的慶祝新春活動，並與本會會長**溫建業**(前排左)、前會長及會董**梁萬邦**(後排右二)及**溫建業太太Sherry**(後排左四)等合照。

本會活動 RHMBCBA event

RHMBCBA

Networking Evening

Date: Tuesday, May 28, 2013
Time: 6:00 pm - 9:00 pm
Venue: Maxx Seafood & Grill
160 York Blvd., Richmond Hill
(Hwy. 7 & the 404)
Ticket: Members: \$35
Non-members: \$45
Enquiry: mirandatsui@rhmcbca.ca
or 905-731 8806

大多市華商總會活動

CGTCBA event

Symposium on "Think Asia, Think Hong Kong"

Date: June 11, 2013
Place: New York City
Organizers: HKTDC in partnership with
HKETO(Canada), Hong Kong Tourism
Board, CGTCBA & HKCBA
Fee: Free
Registration: Andrew Yui,
andrew.yui@hktcd.org
(416) 366-3594
Details: www.thinkasiathinkhk.com/
usa/en/index.html

Canadian Delegation to the "Think Asia, Think Hong Kong" Promotion

Date: June 9 - 11, 2013
Fee: C\$350 + HST = C\$395.50
(including coach service,
two nights hotel accommodation with
double occupancy). Price is subject to
change.
Contact: Bella, Jacco Tour
Tel: 905-305-3888
Details: www.cgtcba.com

商務工作坊 Business workshop

- by Richmond Hill Small Business Enterprise Centre

How to Write a Business Plan

Date: Thursday, April 25, 2013
Time: 6:00 - 8:30 pm
Fee: \$20 + HST

Your Most Important Asset: Your People

Date: Tuesday, May 7, 2013
Time: 6:00 - 8:00 pm
Fee: Free

Customer Service in the Digital Age

Date: Tuesday, May 14, 2013
Time: 6:00 - 8:00 pm
Fee: \$20 + HST

My Business is Stuck in a Rut

Date: Thursday, May 23, 2013
Time: 6:00 - 8:00 pm
Fee: Free

Venue: Town of Richmond Hill Main Municipal Offices
225 East Beaver Creek Road, 1st Floor

Contact: ecdev@richmondhill.ca or 905-771-880

Details: www.businessrichmondhill.ca/Small_Business/events.asp

Registration is required for all the above seminars and workshop.



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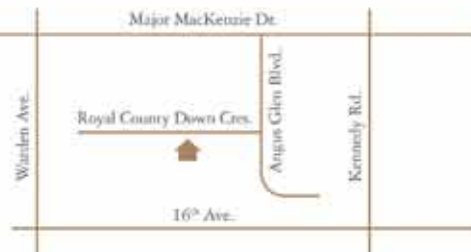
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BAYVIEW HILL (BAYVIEW/16TH NORTH)



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Classic Luxury & Timeless Elegant Finishes Characterize This 3 Car Garage Cachet Estates Mansion, 4+2 Bedrooms 5 Baths, 2 Storey Grand Hall, 9' Ceilings On Main. Hardwood Floors On Main & Upper Levels. Basement With Rec Room, Exercise Room, Sauna + 2 Bedrooms!

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A striking example of classic architecture with stone front. 5000+ Sq Ft Luxury Home is in impeccable condition. 5 oversized bathrooms, 5+1 bedrooms. Professionally finished basement with living areas of -sophisticated design, allowing for a lifestyle of unique luxury.

BAYVIEW HILL (BAYVIEW/16TH NORTH)



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BAYVIEW HILL (BAYVIEW/16TH NORTH)



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BAYVIEW HILL (BAYVIEW/16TH NORTH)



JUST LISTED

3500+square-foot masterpiece epitomizes gracious elegance. New gleaming hardwood floors, Cornice Mouldings, 9 foot ceiling on main floor. A lovely oak staircase and huge Skylight over second floor hallway. 4+2 bedrooms along with total 5 baths, Jacuzzi in Master en-suite. Finished basement.

BAYVIEW HILL (BAYVIEW/16TH NORTH)



SOLD

Immaculate Wycliffe-Built Triple-Car Garage Executive Home, Totally Renovated Top to Bottom With Finest Euro-Quality Finishing. 5+2 Bedrooms, 5 Washrooms. Stunning 18' High Living Room Ceiling. 9' Ceiling-1st Floor. Finest New Marble, Glass-Block Wall. Brand New Custom Solid-Wood Kitchen, Walk-Out Basement.

BAYVIEW HILL (BAYVIEW/16TH NORTH)



SOLD

Beautiful Home with Extended Stucco Front. 2 Storey Foyer, Circular Stair With Palladium Window. Designer Kitchen With Premium Granite Countertop, Limestone Floor, Overlooks The Beautifully Landscaped Private Yard, Inground Swimming Pool, Cedar Deck. Professionally Finished Basement With Huge Entertaining Hall, 2 Bedrooms & Bath.

BAYVIEW/BLOOMINGTON



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